

TUTORIAL COURSE FORM

2025-2026 ACADEMIC YEAR

Name of the tutorial course (incoming Erasmus/exchange students)	Strategic Decision-Making for Leaders. Case Studies
Name of the professor	Prof. Laura Maxim, PhD.
Email of the professor	dlaura_es@yahoo.com
Office of the professor Consultation days/hours	B383e (groundfloor)
Semester(s) in which the tutorial course is available	I or II semester
No. of ECTS credits	6
Level of study (bachelor/master/PhD)	Bachelor and Master studies
Short description/Contents	<ol style="list-style-type: none"> 1. Understanding Leadership <ol style="list-style-type: none"> 1.1. Developing critical thinking and self-awareness in leadership roles 1.2. Building and leading high-performing teams 2. Treats of a leader <ol style="list-style-type: none"> 2.1. How strengths can make one a better leader 2.2. Historical background of strengths-based leadership 2.3. Measures used to assess strengths 2.4. Strengths-based leadership in practice 3. Developing leadership skills <ol style="list-style-type: none"> 3.1. Administrative skills 3.2. Interpersonal skills 3.3. Conceptual skills 4. Strategic Decision Processes <ol style="list-style-type: none"> 4.1. Designing and managing effective decision-making processes within organizations 4.2. Identifying and mitigating common decision-making traps 4.3. Applying frameworks to navigate uncertainty and complexity in strategic decisions
Assessment/Evaluation	<ol style="list-style-type: none"> 1. Each student will have to <i>write an individual project</i> on a topic that will be discussed with the professor (50% of the final grade) 2. After writing the project, each student will be <i>orally evaluated on the aspects</i> from the

	<p>individual project (25% of the final grade)</p> <p>3. Each student will be <i>orally evaluated on a case study</i> previously given by the professor (25% of the final grade)</p>
Bibliography	<ol style="list-style-type: none"> 1. Goethals, George R., Sorenson, Georgia J., MacGregor Burns, J. (eds). <i>Encyclopedia of Leadership</i>, SAGE Publications, 1 edition, 2004 2. Robbins, Stephen P., Judge, Timothy A., <i>Organizational Behavior</i> (16th edition), Pearson, 2015 3. Vroom, V.H., Yetton, P.W., <i>Leadership and Decision-Making</i>, University of Pittsburgh Press, 2010 4. Adair, J., <i>Decision Making and Problem Solving: Break Through Barriers and Banish Uncertainty at Work</i>, Kogan Page, 2022 5. Chitpin, S., <i>Decision Making in Educational Leadership: Principles, Policies, and Practices</i>, Routledge, 2014 6. Christensen, C. M. <i>The Innovator's Dilemma: When New Technologies Cause Great Firms to Fail</i>, Boston, MA: Harvard Business School Press, 1997. 7. Kim, W.C., Mauborgne, R., <i>Blue Ocean Strategy: How to Create Uncontested Market Space and Make the Competition Irrelevant</i>, Harvard Business Review Press, 2015 (expanded ed.).